

## **Northern New Mexico, Woman-Owned Business Receives a \$1.38 Million Contract with Los Alamos National Laboratory**



**Angela Sanchez-Pope, left, owner of Environmental Safety Services, meets with Warren Finch, team leader of Supply Chain Management-1 (Team-4), and Leroy Gonzales, contract administrator for Supply Chain Management-1 (Team-4), for the official signing of the \$1.38 Million contract with Los Alamos National Laboratory. Photo by Laura L. Lovato, Small Business Office**

“Obtaining a large contract is always a challenging experience, but we are finally here and my crew and I look forward to getting this job done,” said Angela Sanchez-Pope, owner of Environmental Safety Services, Inc. Her company is the latest Northern New Mexico small business to obtain a \$1 million contract with the Laboratory.

“This is a stepping stone into the Laboratory for Environmental Safety Services, Inc.,” said Leroy Gonzales, contract specialist for the Procurement Organization. “It’s also a major accomplishment that the Laboratory was able to award such a large contract to a small Northern New Mexico, woman-owned business, that can meet the needs of a technical division such as Dynamic Experimentation [Division].”

The Dynamic Experimentation (DX) Division’s principal activities are research, development and testing in support of nuclear weapons at the Laboratory. Pope and her staff will be assisting Test Engineering (DX-5), who is currently supporting Nevada Test Site activities. Environmental Safety Services, Inc., will provide authorization basis analysis weapons engineering support services to DX-5.

“It is unique to find a true Northern New Mexico business that can provide such highly technical capabilities for the DX Division,” said Warren Finch, team leader for Team 4. “So, this substantial contract awarded to Environmental Safety Services, Inc., is a prime example that these type of businesses do exist in Northern New Mexico, and all it takes is persistence on the part of the Laboratory and the supplier to create a win-win situation.”

The \$1.38M contract awarded to Pope’s business will take affect immediately and is expected to last until the end of calendar year in 2004.

Pope emphasized that she is ready to get to work. “Again, we are excited to begin the work needed to assist DX-5,” said Pope. “We hope this experience will lead to other future business opportunities with the Laboratory.”

For more information on Environmental Safety Services, Inc., write to Pope at [ess@speakeasy.net](mailto:ess@speakeasy.net) by electronic mail.

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